



Hundreds/thousands of man hours went into delivering this meetings wisdom. Take 20 minutes to chronicle what YOU got out of it so you WILL use and apply it readily!

Extraordinary Advisor WISDOM SHEETTM

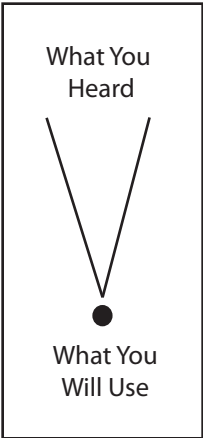
Convert Conference Wisdom Into Your Action and Profit

Collection of Best Ideas, Contacts, Products, Inspiration -

(3) New People or Vendors

(3) New Products or Practice

(3) Colleagues



B Best Lines	I Inspired Ideas I Can Use	N Add Names New People	G Go To Websites	O Order Info

- Review all your notes: draw circles around BEST ideas, people, etc.
- Consider new Relationships (with colleagues, vendors, speakers, strangers) as so valuable that you need to record contact information
- File some; chuck most. One hour limit. If it doesn't make the grid, lose it.



Worksheet for Wisdom Sheet

Questions, ideas, suggestions... Kevin@KevinJCullen.com

Best Lines Candidates

Inspired Useable Ideas Candidates

New People with Contact Info

New Websites

Things I Might Order Next Week